## A WELL-DESERVED OPPORTUNITY FOR MEMBERS

Q1 2020

<table>
<thead>
<tr>
<th>Vehicle</th>
<th>Retailer Discount</th>
<th>Volvo Car UK Discount</th>
<th>Servicing – 3 Services for £399 / 5 Services for £599</th>
<th>Accessory Offers</th>
<th>Insurance Offer (£250 Excess Voucher)</th>
<th>Finance Offers</th>
</tr>
</thead>
<tbody>
<tr>
<td>XC40</td>
<td>7.5% (excl. P-IH)</td>
<td>5% (P-IH)</td>
<td></td>
<td></td>
<td></td>
<td>5.9% APR Representative 24/36/48 mths when financed on PCP* and CS‡. 0% APR 24/36 mths, with a min 50% deposit when financed on CS‡.</td>
</tr>
<tr>
<td>XC60</td>
<td>10% (excl. P-IH)</td>
<td>7.5% (P-IH)</td>
<td></td>
<td></td>
<td></td>
<td>XC60 excl. plug-in hybrid – £2,750 deposit contribution with 4.9% APR Representative 24/36/48 mths when financed on PCP* or CS‡. XC60 excl. plug-in hybrid – £2,750 deposit contribution with 0% APR, 24/36 mths (min 50% deposit) CS‡. XC60 plug-in hybrid only – £2,250 deposit contribution with 4.9% APR Representative 24/36/48 mths when financed on PCP* or CS‡. XC60 plug-in hybrid only – £2,250 deposit contribution with 0% APR, 24/36 mths (min 50% deposit) CS‡.</td>
</tr>
<tr>
<td>XC90</td>
<td>10% (excl. P-IH)</td>
<td>7.5% (P-IH)</td>
<td></td>
<td></td>
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</tr>
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</table>

### Terms and Conditions

- **PCP**: Personal Contract Purchase and **CS**: Conditional Sale. Finance subject to status. Retail sales only. Excludes fleet and business users. Subject to availability at participating retailers only on vehicles ordered between 02/01/2020 to 31/01/2020. With Personal Contract Purchase at the end of the agreement there are 3 options: (i) Renew: Part exchange the vehicle. (ii) Retain: Pay the Optional Final Payment to own the vehicle or (iii) Return the vehicle. Further charges may be made subject to the condition or mileage of the vehicle. Terms and conditions apply. Applicants must be 18 or over. Guarantee/Indemnity may be required. Santander Consumer (UK) PLC trading as Volvo Car Financial Services, RH1 1SR. Volvo Car UK Limited reserves the right to amend or withdraw the offer without notice. All XC40 T2 variants are excluded from the Affinity programme.

- **Search VolvoCars.co.uk**
## A WELL-DESERVED OPPORTUNITY FOR MEMBERS  
**Q1 2020**

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<th>Accessory Offers</th>
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</table>
| **V60 / V60 CROSS COUNTRY** | ![Image](https://volvocars.co.uk)  
10% (excluding Plug-in Hybrid) | ![Image](https://volvocars.co.uk)  
£500 | ![Image](https://volvocars.co.uk)  
10% off all accessories | ✓ | ✓ | **V60 excl. plug-in hybrid** – £3,000 deposit contribution with 2.9% APR  
Representative 24/36/48 mths when financed on PCP* or CS‡. |
| **V60 / V60 CROSS COUNTRY** | ![Image](https://volvocars.co.uk)  
7.5% (Plug-in Hybrid) | ![Image](https://volvocars.co.uk)  
£2,000 | ![Image](https://volvocars.co.uk)  
10% off all accessories | ✓ | ✓ | **V60 excl. plug-in hybrid** – £3,000 deposit contribution with 0% APR  
24/36 mths (min 50% deposit) CS‡. |
| **V90 / V90 CROSS COUNTRY** | ![Image](https://volvocars.co.uk)  
10% (excluding Plug-in Hybrid) | ![Image](https://volvocars.co.uk)  
£1,800 | ![Image](https://volvocars.co.uk)  
10% off all accessories | ✓ | ✓ | **V90 excl. plug-in hybrid** – £3,500 deposit contribution with 3.9% APR  
Representative 24/36/48 mths when financed on PCP* or CS‡. |
| **V90 / V90 CROSS COUNTRY** | ![Image](https://volvocars.co.uk)  
7.5% (Plug-in Hybrid) | ![Image](https://volvocars.co.uk)  
£1,800 | ![Image](https://volvocars.co.uk)  
10% off all accessories | ✓ | ✓ | **V90 excl. plug-in hybrid** – £3,500 deposit contribution with 0% APR  
24/36 mths (min 50% deposit) CS‡. |

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**Terms and Conditions**

PCP™ Personal Contract Purchase and CS‡ Conditional Sale. Finance subject to status. Retail sales only. Excludes fleet and business users. Subject to availability at participating retailers only on vehicles ordered between 02/01/2020 to 31/01/2020. With Personal Contract Purchase at the end of the agreement there are 3 options: (i) Renew: Part exchange the vehicle. (ii) Retain: Pay the Optional Final Payment to own the vehicle or (iii) Return the vehicle. Further charges may be made subject to the condition or mileage of the vehicle. Terms and conditions apply. Applicants must be 18 or over. Guarantee/Indemnity may be required. Santander Consumer (UK) PLC trading as Volvo Car Financial Services, RH1 1SR. Volvo Car UK Limited reserves the right to amend or withdraw the offer without notice. All XC40 T2 variants are excluded from the Affinity programme.
# A Well-Derived Opportunity for Members

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<td>Applies to basic price and factory fitted options before VAT</td>
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<td>– 3 Services for £399 / 5 Services for £599</td>
<td>+ Accessory Offers</td>
<td>(£250 Excess Voucher)</td>
<td>+ Service 3 for £399 / 5 Services for £599</td>
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<tr>
<td><strong>S60</strong></td>
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| 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in Hybrid) | 7.5% (Plug-in Hybrid) | 10% (excluding Plug-in 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